

ACEA: Voice of the Consulting Engineering Industry

Nicola Grayson, National Policy Manager
nicola@acea.com.au



Consulting Engineering

- ➔ Consulting engineering comprises of the private sector that provides services to both government and private clients in all fields of engineering, technology and management services.
- ➔ A broad and multi-faceted industry encompassing research, planning, design and development of engineering solutions for developing infrastructure, building communities and contributing towards a sustainable environment.
- ➔ A least 99 disciplines of engineering offered across the ACEA membership.

Australian Consulting Industry: Quick Stats

- ➔ Substantial **contribution** to the **Australian economy**
- ➔ **\$18 billion** in revenue, equal to **1.9 per cent** to **national GDP** of \$909 billion
- ➔ **Exports** of the industry's services average **\$709 million** per year, nearly **two-thirds** of all construction and related services exports. **1.8 per cent of Australia's total service exports**
- ➔ At least **124,000 Australians** are employed in the consulting engineering industry
- ➔ Engineering and technology research accounts for just **over half** of the total **expenditure** on **R&D research** in Australia

The Last 10 Years

- ➔ Increased government outsourcing to consultants
- ➔ Bigger and better projects
- ➔ Diverse delivery methods
- ➔ Greater emphasis on risk management for contractors and consultants and evolution of risk averse attitude
- ➔ Labour shortages

Risk aversion

- ➔ Shifting of RISK from the public sector
- ➔ Market power
- ➔ Onerous terms in public sector contracts leading resulting in the following adverse outcomes:
 - ⤵ Higher than common law duty of care;
 - ⤵ Destabilised insurance market;
 - ⤵ Competition based on risk appetite;
 - ⤵ Lack of incentive for innovation;
 - ⤵ Poor project outcomes and increased disputation and cost

Solutions

- ➔ Better emphasis on risk analysis and sharing rather than transference
- ➔ Retention of the tort and liability reforms: Proportionate Liability and Professional Standards
- ➔ Consistency in terms and conditions of contract
- ➔ Maintain varied portfolio of project deliver methods
- ➔ Early engagement of the project parties, collaboration and communication

Investing in Engineering Skills

- ➔ 16+ years of economic growth
- ➔ High level government expenditure on infrastructure
- ➔ Aging population
- ➔ Growing international demand
- ➔ Increased regulation/legislative demands (and increased penalties for non-compliance)

Facing the facts

- ➔ Domestic engineering graduate numbers have remained relatively stagnant
- ➔ 6512 domestic engineering graduates in 1994
- ➔ 7984 domestic engineering graduates in 2004
- ➔ Many will not practice as engineers
- ➔ Children are not inspired to study engineering:
 - ⌚ **Nearly 43% of senior school physics teachers do not have a physics major**
 - ⌚ **1 in 5 maths teachers had not studied maths beyond the first year**, including 23% of junior school teachers

Solutions

- ➔ More funding for better teaching resources and small class sizes
- ➔ More teachers qualified in areas of instruction, achieved through incentives
- ➔ Mathematics and Science as enabling subjects in the National Curriculum
- ➔ More experiments and experiential learning about the built and natural environment
- ➔ More information about career paths for mathematics/science students and improved links through education pathways

Other key industry issues

- ➔ Infrastructure development and delivery
- ➔ Model legislation for uniform Occupational Health and Safety Laws
- ➔ Raising awareness and acceptance of Sustainability issues
- ➔ National recognition of engineers
- ➔ Business taxation
- ➔ International trade